

Liberman Broadcasting, Inc.

Job Title Director of Music Licensing (Attorney)

Job Summary

We are LBI Media, Inc. (“LBI”), the largest privately-owned Spanish broadcasting company with TV and radio stations operating in Arizona, California, Texas and Utah. We are looking for a well-rounded, top performer who can be a key contributor in a high-energy growth environment. The Director of Music Licensing, with guidance from the Executive Vice President and General Counsel, is responsible for ensuring that LBI meets all legal requirements for public performance rights on all of its radio and television stations. The Director of Music Licensing will also be responsible for finding creative and cost-effective ways to comply with music licensing requirements, particularly as it relates to Broadcast Music Inc. (“BMI”) and The American Society of Composers, Authors and Publishers (“ASCAP”). The Director of Music will also be responsible for the creation and implementation of rights and clearances practices, securing licenses and approvals to all third party materials used on-air, online, or in any ancillary marketing materials. The successful candidate will possess initiative and drive, have substantive experience with public performance rights on radio and television, as well as internet-related issues, and have excellent written and verbal communication skills. LBI is an Equal Opportunity Employer.

Summary of Essential Job Functions

- Research and develop creative and cost-effective methods for obtaining public performance rights thoroughly, including different licensing options with ASCAP and BMI, as well as research copyright holders through industry contacts and internet sources
- Negotiate fees for different licensing arrangements, prepare and/or review licensing contracts, and ensure that contracts accurately reflect negotiated terms. Research alternative sources for public performance rights. Manage ongoing relationships with all vendors
- Represent LBI with the Radio Music Licensing Committee (“RMLC”) and the Television Music Licensing Committee (“TVMLC”)
- Work with General Counsel and Programming to define, establish and implement practices, policies and procedures for licensing in accordance with LBI policies, as well as industry standards. Ensure that policies are implemented consistently and are being followed
- Stay current with music and media publications and licensing issues in order to better anticipate challenges and opportunities in the licensing arena

Minimum Requirements

- JD Degree and be a member in good standing of the California State Bar

- 4 to 7 years minimum experience in a dynamic and fast paced law firm or corporate group doing sophisticated music and media licensing work, handling public performance rights and clearances on a range of productions and a variety of licensing requests
- Strong media industry relationships and an in-depth understanding of industry-wide practices, BMI and ASCAP licensing agreements, and how they are relevant to LBI's needs and policies
- In-depth knowledge and understanding of contracts, negotiations, copyright law and the implications of copyright law with regard to licensing
- Strong problem solving, organization, interpersonal, communication and leadership skills
- Ability to "roll up your sleeves" and produce results with minimum supervision, as well as flexibility to assist in other areas as needed

Additional Qualities Preferred

- Experience working with ASCAP and BMI, as well as the RMLC and TVMLC
- Bilingual and Bi-literate (English/Spanish)
- Successful candidate may be required to travel

Contact

Interested candidates must submit a resume to:

Liberman Broadcasting, Inc.
1845 Empire Avenue
Burbank, CA 91504
ATTN: David Munoz, Jr., Director of Human Resources

Company Website: www.lbimedia.com
Email: dmunoz@lbimedia.com
Fax: (818) 729-5674

Disclaimer

The above statements are intended to describe the general nature and level of work being performed by people assigned to this classification. They are not to be construed as an exhaustive list of all responsibilities, duties, and skills required of personnel so classified. All personnel may be required to perform duties outside of their normal responsibilities from time to time, as needed.

Posting Start Date:	9/28/09
Posting End Date:	10/31/09
Anticipated Hire Date:	Immediate